

## PERFORMANCE AGREEMENT 2023/24

# PETRUS JOHANNES VAN BILJON DIRECTOR FINANCIAL AND INFORMATION TECHNOLOGY SERVICES

#### PERFORMANCE AGREEMENT

#### MADE AND ENTERED INTO BY AND BETWEEN:

#### CAPE AGULHAS MUNICIPALITY

### HEREIN REPRESENTED BY THE MUNICIPAL MANAGER EBEN OLIVER PHILLIPS

(Hereinafter referred to as the Employer)

#### **AND**

# PETRUS JOHANNES VAN BILJON DIRECTOR FINANCIAL AND INFORMATION TECHNOLOGY SERVICES

(Hereinafter referred to as the Employee)

FOR THE FINANCIAL YEAR
1 JULY 2023 - 30 JUNE 2024

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#### 1. INTRODUCTION

- 1.1 The **Employer** has entered into a contract of employment with the **Employee** in terms of section 57(1) (a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act");
- 1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the Parties to conclude an annual performance agreement;
- 1.3 The Parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the **Employee** to a set of outcomes that will promote local government goals;
- The Parties wish to ensure that there is compliance with Sections 57(4A, 4B and 4C) and 57(5) of the Systems Act as well as Regulations R796, R805 and R21 which were promulgated in terms thereof.

#### 2 INTERPRETATION

- 2.1 In this Agreement the followings terms will have the meaning ascribed thereto:
  - 2.1.1 "this Agreement" means the performance agreement between the Employer and the Employee and the Annexures thereto;
  - 2.1.2 "the Executive Mayor" means the Executive Mayor of the Municipality elected in terms of Section 55 of the Local Government: Municipal Structures Act; (Act 117 of 1998)
  - 2.1.3 "the Employee" means the Municipal Manager appointed in terms of Section 55 of the local Government Municipal Systems Act; (Act 32 of 2000)
  - 2.1.4 "the Employer" means Cape Agulhas Municipality; and
  - 2.1.5 "the Parties" means the Employer and Employee.
  - 2.1.6 "the Systems Act" Means the Local Government: Municipal Systems Act 32, 2000 (Act no 32 of 2000), including any regulations made in terms thereof and amendments thereto as enacted from time to time.

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2.1.7 **"the Structures Act"** Means the Local Government: Municipal Structures Act 117, 1998 (Act No 117 of 1998) including any regulations made in terms thereof and amendments thereto as enacted from time

#### 3 PURPOSE OF THIS AGREEMENT

- 3.1 To comply with the provisions of Section 57(4A, 4B and 4C) and 57(5) of the Systems Act as well as Regulations R796, R805 and R21 which were promulgated in terms thereof.
- 3.2 To specify objectives and targets established for the **Employee** and to communicate to the **Employee** the **Employer's** expectations of the **Employee's** performance targets and accountabilities;
- 3.3 To specify accountabilities as set out in the Performance Plan (Annexure A);
- 3.4 To monitor and measure performance against set targeted outputs and outcomes;
- 3.5 To establish a transparent and accountable working relationship;
- 3.6 To appropriately reward the **Employee** in accordance with section 12 of this agreement; and
- 3.7 To give effect to the **Employer's** commitment to a performance-orientated relationship with the **Employee** in attaining improved service delivery.

#### 4 COMMENCEMENT AND DURATION

- 4.1 This Agreement will commence on 01 July 2023 and will remain in force until 30 June 2024 where-after a new Performance Agreement shall be concluded between the parties for the next financial year or any portion thereof;
- 4.2 The Parties will conclude a new Performance Agreement that replaces this Agreement at least once a year by not later than 31<sup>st</sup> of July of the succeeding financial year;
- 4.3 This Agreement will terminate on the termination of the **Employee's** contract of employment for any reason; and

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- 4.4 The content of this Agreement may be revised at any time during the abovementioned period to determine the applicability of the matters previously agreed upon.
- 4.5 If at any time during the validity of this Agreement the work environment alters (whether as a result of government or council decisions or otherwise) to the extent that the contents of this Agreement are no longer appropriate, the contents shall immediately be revised with due cognisance of applicable legislation.

#### 5 PERFORMANCE OBJECTIVES

- 5.1 The Performance Plan (Annexure A) sets out
  - 5.1.1 The performance objectives and targets that must be met by the **Employee**;
  - 5.1.2 The time frames within which those performance objectives and targets must be met;
- 5.2 The performance objectives and targets reflected in **Annexure A** are set by the **Employer** in consultation with the **Employee** and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and shall include:
  - 5.2.1 Key objectives that describe the main tasks that need to be done;
  - 5.2.2 Key performance indicators that provide the details of the evidence that must be provided to show that a key objective has been achieved;
  - 5.2.3 Target dates that describe the timeframe in which the targets must be achieved; and
  - 5.2.4 Weightings showing the relative importance of the key objectives to each other.
- 5.3 The Competency Framework as prescribed by Regulation 21 to the Municipal Systems Act of 17 January 2014 (Local Government Regulations on the Appointment and Conditions of Appointment of Senior Managers) (Annexure B) sets out the competencies required to operate effectively as a senior manager in the local government environment.

- 5.4 The Personal Development Plan (Annexure C) sets out the Employee's personal development requirements in line with the objectives and targets of the Employer; and
- 5.5 The **Employee's** performance will, in addition, be measured in terms of contributions to the goals and strategies set out in the **Employer's** Integrated Development Plan.

#### 6 PERFORMANCE MANAGEMENT SYSTEM

- 6.1 The **Employee** agrees to participate in the performance management system that the **Employer** adopted for the employees of the Employer;
- 6.2 The **Employee** accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the **Employee** and service providers to perform to the standards required;
- 6.3 The **Employer** will consult the **Employee** about the specific performance standards and targets that will be included in the performance management system applicable to the Employee;
- 6.4 The **Employee** undertakes to actively focus on the promotion and implementation of the Key Performance Areas (including special projects relevant to the employee's responsibilities) within the local government framework;
- 6.5 The criteria upon which the performance of the **Employee** shall be assessed shall consist of two components, both of which shall be contained in the Performance Agreement;
  - 6.5.1 The **Employee** must be assessed against both components, with a weighting of 80:20 allocated to the Key Performance Areas (KPA's) and Competencies respectively.
  - 6.5.2 Each area of assessment will be weighted and will contribute a specific part to the total score.
  - 6.5.3 KPA's covering the main areas of work will account for 80% and Competencies will account for 20% of the final assessment.



The **Employee's** assessment will be based on his performance in terms of the outputs/outcomes (performance indicators) identified as per attached Performance Plan, which are linked to the KPAs, and will constitute 80% of the overall assessment result as per the weightings agreed to between the **Employer** and **Employee**:

KPA	KEY PERFORMANCE AREA
1	Service Delivery and Infrastructure
2	Municipal Transformation and Institutional Development
3	Local Economic Development
4	Municipal Financial Viability and Management
5	Good Governance, Public Participation Accountability and Transparency
	TOTAL 80%

6.7 The Competencies will make up the other 20% of the **Employee's** assessment score. The following Competencies will be assessed in terms of the Regulations on Appointment and Conditions of Employment of Senior Managers (Regulation 21 of 17 January 2014):

	LEADING COMPETENCIES	
Strategic Direction	Impact and Influence	
and Leadership	Institutional Performance Management	
	Strategic Planning and Management	
	Organisational Awareness	
People	Human Capital Planning and Development	
Management	Diversity Management	
	Employee Relations Management	
	Negotiation and Dispute Management	
Program and	Program and Project Planning and Implementation	
Project	Service Delivery Management	
Management	Program and Project Monitoring and Evaluation	
Financial	Budget Planning and Execution	
Management	Financial Strategy and Delivery	
	Financial Reporting and Monitoring	
Change Leadership	Change Vision and Strategy	
	Process Design and Improvement	
	Change Impact Monitoring and Evaluation	
Governance	Policy Formulation	
Leadership	Risk and Compliance Management	
	Cooperative Governance	

CORE COMPETENCIES

Moral Competence

Planning and Organising Analysis and Innovation

Knowledge and Information Management

Communication

**Results and Quality Focus** 

**TOTAL 20%** 

#### 7 PERFORMANCE ASSESSMENT

- 7.1 The Performance Plan (Annexure A) to this Agreement sets out
  - 7.1.1 The standards and procedures for evaluating the Employee's performance; and
  - 7.1.2 The intervals for the evaluation of the **Employee's** performance.
- 7.2 Despite the establishment of agreed intervals for evaluation, the **Employer** may in addition review the **Employee's** performance at any stage while the contract of employment remains in force;
- 7.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within set time frames;
- 7.4 The **Employee's** performance will be measured in terms of contributions to the goals and strategies set out in the **Employer's** Integrated Development Plan (IDP) as described in 7.6 7.13 below;
- 7.5 The **Employee** will submit quarterly performance reports (SDBIP) and a comprehensive annual performance report at least one week prior to the performance assessment meetings to the Evaluation Panel Chairperson for distribution to the panel members for preparation purposes;
- 7.6 Assessment of the achievement of results as outlined in the performance plan:
  - 7.6.1 Each KPI or group of KPIs shall be assessed according to the extent to which the specified standards or performance targets have been met



- and with due regard to ad-hoc tasks that had to be performed under the KPI;
- 7.6.2 A rating on the five-point scale shall be provided for each KPI or group of KPIs which will then be multiplied by the weighting to calculate the final score;
- 7.6.3 The **Employee** will submit his self-evaluation to the Employer prior to the formal assessment;
- 7.6.4 In the instance where the Employee could not perform due to reasons outside the control of the employer and employee, the KPI will not be considered during the evaluation. The Employee should provide sufficient evidence in such instances; and
- 7.6.5 An overall score will be calculated based on the total of the individual scores calculated above.

#### 7.7 Assessment of the Competencies:

- 7.7.1 Each Competency will be assessed in terms of the definitions provided (Annexure B) on a 360 degree basis during the mid-year and year-end reviews and will inform the final score awarded by the evaluation committee. 360 degree means that the employee's peers and managers reporting to him will assess his CCRs; and
- 7.7.2 A rating on the five-point scale described in 7.10 below shall be provided for each Competency which will then be multiplied by the weighting to calculate the final score;
- 7.7.3 An overall score will be calculated based on the total of the individual scores calculated above.

#### 7.8 Overall rating

- 7.8.1 An overall rating is calculated by adding the overall scores as calculated in 7.6.5 and 7.7.3 above; and
- 7.8.2 Such overall rating represents the outcome of the performance appraisal.

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7.9 The assessment of the performance of the Employee will be based on the following rating scale for KPA's:

LEVEL	TERMINOLOGY	DESCRIPTION
5	Outstanding performance	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintained this in all areas of responsibility throughout the year.
4	Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.
3	Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.  Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The
2	Not fully effective	review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.
1	Unacceptable performance	Performance does not meet the standard expected for the job. The review/assessment indicates that they employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up





to the level expected in the job despite management efforts to encourage improvement.

7.10 The assessment of the performance of the **Employee** will be based on the following rating scale for Competencies:

RATING	ACHIEVEMENT LEVEL	DESCRIPTION
2	Basic	Applies basic concepts, methods, and understanding of local government operations, but requires supervision and development intervention
3	Competent	Develops and applies more progressive concepts, methods and understanding. Plans and guides the work of others and executes progressive analyses
4	Advanced	Develops and applies complex concepts, methods and understanding. Effectively directs and leads a group and executes in-depth analyses
5	Superior	Has a comprehensive understanding of local government operations, critical in shaping strategic direction and change, develops and applies comprehensive concepts and methods

A full description of achievement levels per competency is attached as **ANNEXURE B**.

- 7.11 For purposes of evaluating the performance of the **Employee** for the mid-year and year-end reviews, an evaluation panel constituted of the following persons will be established
  - 7.11.1 Executive Mayor;
  - 7.11.2 Mayor or Municipal Manager from another municipality;

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- 7.11.3 A Member of a Ward Committee as nominated by the Executive Mayor;
- 7.11.4 Chairperson of the Performance Audit Committee or in his/her absence thereof, the Chairperson of the Audit Committee; and
- 7.11.5 A Member of the Mayoral Committee.
- 7.12 The Executive Mayor will evaluate the performance of the Employee as at the end of the 1<sup>st</sup> and 3<sup>rd</sup> quarters; and
- 7.13 The **Executive Mayor** will give performance feedback to the Employee within five (5) working days after each quarterly and annual assessment meetings.

#### 8 SCHEDULE FOR PERFORMANCE REVIEWS

8.1 The performance of the **Employee** in relation to his performance agreement shall be reviewed on the following dates with the understanding that the reviews in the first and third quarter may be verbal if performance is satisfactory:

QUARTER	REVIEW PERIOD	REVIEW TO BE COMPLETED BY	
1	July - September	31 October 2023 (informal)	
2	October – December	28 February 2024 (Mid-year assessment)	
3	January – March	30 April 2024(Informal)	
4	April - June	30 November 2024 (Year-end panel assessment)	

- 8.2 The **Employer** shall keep a record of the mid-year and year-end assessment meetings;
- 8.3 Performance feedback shall be based on the **Employer's** assessment of the **Employee's** performance;
- 8.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure A from time to time for operational reasons. The Employee will be fully consulted before any such change is made; and

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8.5 The **Employer** may amend the provisions of **Annexure A** whenever the performance management system is adopted, implemented and/or amended as the case may be. In that case, the Employee will be fully consulted before any such change is made.

#### 9 DEVELOPMENTAL REQUIREMENTS

The Personal Development Plan (PDP) for addressing developmental gaps is attached as **Annexure C**. Such Plan may be implemented and/or amended as the case may be each assessment. In that case, the Employee will be fully consulted before any such change or plan is made.

#### 10 OBLIGATIONS OF THE EMPLOYER

- 10.1 The Employer shall-
  - 10.1.1 Create an enabling environment to facilitate effective performance by the **Employee**;
  - 10.1.2 Provide access to skills development and capacity building opportunities;
  - 10.1.3 Work collaboratively with the **Employee** to solve problems and generate solutions to common problems that may impact on the performance of the **Employee**;
  - 10.1.4 On the request of the **Employee** delegate such powers reasonably required by the Employee to enable him to meet the performance objectives and targets established in terms of this Agreement; and
  - 10.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time assisting him to meet the performance objectives and targets established in terms of this Agreement.

#### 11 CONSULTATION

11.1 The **Employer** agrees to consult the **Employee** timeously where the exercising of its powers will have amongst others-

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11.1.1 A direct effect on the performance of any of the Employee's functions;



- 11.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer; and
- 11.1.3 A substantial financial effect on the Employer.
- 11.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in clause 13.1 as soon as is practicable to enable the **Employee** to take any necessary action with delay.

#### 12 REWARD

- 12.1 The evaluation of the **Employee's** performance will form the basis for rewarding outstanding performance or correcting unacceptable performance;
- 12.2 The payment of the performance bonus is determined by the performance score obtained during the 4<sup>th</sup> quarter and as informed by the quarterly performance assessments;
- 12.3 The performance bonus will be awarded based on the following scheme:

PERFORMANCE RATING	LEVEL	BONUS CALCULATION
0% - 64%	Poor performance	0% of Total package
65% - 69%	Average Performance	5% of Total Package
70% - 74%	Fair Performance	9% of Total Package
75% - 79%	Good Performance	11% of Total Package
80% - 100%	Excellent Performance	14% of Total Package

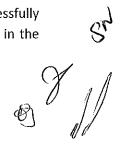
- 12.4 In the event of the Employee terminating his services during the validity period of this Agreement, the Employee's performance will be evaluated for the portion during which he was employed, and he will be entitled to a pro-rata performance bonus based on his evaluated performance for the period of actual service; and
- 12.5 The **Employer** will submit the total score of the annual assessment and of the **Employee**, to full Council for purposes of recommending the bonus allocation.

#### 13 MANAGEMENT OF EVALUATION OUTCOMES

- Where the Employer is, any time during the Employee's employment, not 13.1 satisfied with the Employee's performance with respect to any matter dealt with in this Agreement, the Employer will give notice to the Employee to attend a meeting;
- 13.2 The Employee will have the opportunity at the meeting to satisfy the Employer of the measures being taken to ensure that his performance becomes satisfactory and any programme, including any dates, for implementing these measures;
- Where there is a dispute or difference as to the performance of the Employee 13.3 under this Agreement, the Parties will confer with a view to resolving the dispute or difference; and
- In the case of unacceptable performance, the **Employer** shall 13.4
  - 13.4.1 Provide systematic remedial or developmental support to assist the Employee to improve his performance; and
  - 13.4.2 After appropriate performance counselling and having provided the necessary guidance and/or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

#### 14 DISPUTE RESOLUTION

- In the event that the Employee is dissatisfied with any decision or action of the 14.1 Employer in terms of this Agreement, or where a dispute or difference arises as to the extent to which the Employee has achieved the performance objectives and targets established in terms of this Agreement, the Employee may within 3 (three) business days, meet with the Employer with a view to resolving the issue. The Employer will record the outcome of the meeting in writing;
- If the Parties cannot resolve the issues within 10 (ten) business days, an 14.2 independent arbitrator, acceptable to both parties, shall be appointed to resolve the matter within 30 (thirty) business days;
- In the instance where the matters referred to in 14.2 were not successfully 14.3 resolved, the matter shall be referred to the MEC for local government in the



province within 30 (thirty) business days of receipt of a formal dispute from the Employee or any other person appointed by the MEC; and

14.4 In the event that the mediation process contemplated above fails, the relevant clause of the Contract of Employment shall apply.

#### 15 GENERAL

- 15.1 The contents of this agreement and the outcome of any review conducted in terms of **Annexure A** may be made available to the public by the Employer; and
- 15.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the **Employee** in terms of his contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.

Thus done and signed at Bredasdorp on this 28 day of July 2023.

AS WITNESSES:

1. Jake

**EMPLOYEE** 

2.

Thus done and signed at Bredasdorp on this 28 day of July 2023.

AS WITNESSES:

i. Other

**EMPLOYER** 

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# ANNEXURE A: KEY PERFORMANCE INDICATORS

Implementation Plan (SDBIP) and the Budget of the Employer, and includes key performance indicators, units of measure, details of evidence that must be provided to show that the indicator has been achieved, target dates and weightings which show the relative importance of key performance indicators to one The Performance Plan sets out the performance objectives and targets which are based on the Integrated Development Plan, Service Delivery and Budget another.

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Annual Target	9 841	603	688 6
Base line	9 841	800 6	588 6
Risk			
Source of Evidence	Report generated from the financial system	Report generated from the financial system	Report generated from the financial system
Ward	III	Alf	All
Unit of Measure	Number of formal residential properties which are billed for water	Number of formal residential properties which are billed for electricity or have pre paid meters (Excluding Eskom areas)	Number of residential properties which are billed for sewerage
KPI Name	Number of formal residential properties that receive piped water that is connected to the municipal water infrastructure network and billed for the service as at 30 June	Number of formal residential properties connected to the municipal electrical infrastructure network (credit and prepaid electrical metering)(Excluding Eskom areas) and billed for the service as at 30 June	Number of formal residential properties connected to the municipal waste water sanitation/sewerage network for sewerage sevice (inclusive of septic tanks), irrespective of the number of water closets (foliets) and billed for the service as at 30 June
Strategic Objective	Provision of equitable quality basic services to all households	Provision of equitable quality basic services to all households	Provision of equitable quality basic services to all households
Strategic goal	To ensure access to equitable affordable and sustainable municipal services for all citizens	To ensure access to equitable affordable and sustainable municipal services for all citizens	To ensure access to equitable affordable and sustainable municipal services for all citizens
National KPA	Basic Service Delivery	Basic Service Delivery	Basic Service Delivery
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Base Au line Ta	9 873	New KPI KPI	3 362	3 362 3
Risk				
Source of Evidence	Report generated from the financial system	Report generated from the financial system	Report generated from the financial system on registered indigents.	Report generated from the financial system on registered indigents.
Ward	All	N N	Ψ	II Y
Unit of Measure	Number of formal residential properties which are billed for refuse removal	Number of registered indigent / poor households receiving free basic water in terms of Councils indigent policy	Number of registered indigent / poor households receiving free basic electricity in terms of Councils indigent policy	Number of registered indigent / poor households receiving free basic sanitation and refuse in terms of Councils indigent policy
КРІ Мате	Number of formal residential properties for which refuse is removed once per week and billed for the service as at 30 June	Provide 6kl free basic water per month to registered indigent / poor households in terms of the equitable share requirements during the financial year (Reg 796)	Provide 50 kwh free basic electricity per month to registered indigent / poor households in terms of the equitable share requirements during the financial year	Provide free basic sanitation and refuse to registered indigent / poor households in terms of the equireble share requirements during the financial year
Strategic Objective	Provision of equitable quality basic services to all households	Provision of equitable quality basic services to all households	Provision of equitable quality basic services to all households	Provision of equitable quality basic services to all households
Strategic goal	To ensure access to equitable affordable and sustainable municipal services for all citizens	To ensure access to equitable affordable and sustainable municipal services for all citizens	To ensure access to equitable affordable and sustainable municipal services for all citizens	To ensure access to equitable affordable and sustainable municipal services for all citizens
National KPA	Basic Service Delivery	Basic Service Delivery	Basic Service Delivery	Basic Service Delivery
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Annual Target	%00%	52	12	1.50
Base line	%00°5	21,90%	11,78	4. 60
Risk		R664	R664	R664
Source of Evidence	Report generated from the financial system	Annual Financial Statements and calculation sheet	Annual Financial Statements and calculation sheet	Annual Financial Statements and calculation sheet
Ward	All	All	All	All
Unit of Measure	% of the municipal capital budget spent and committed	% Debt to Revenue (Reverse target)	% Service debtors to revenue (Reverse target)	Cost coverage
KPI Name	The percentage of the municipality's capital budget spent and committed by 30 June {{Actual amount spent on projects /Total amount budgeted for capital projects)X100}	Financial viability measured in terms of the municipality's ability to meet it's service debt obligations as at 30 June (Short Term Borrowing + Bank Overdraft + Short Term Lease + Long Term Lease + Long Term Borrowing + Long Term Lease) / Total Operating Revenue)	riability in terms of nding btors as at otal g service wenue or services) maximum))	Financial viability measured in terms of the available cash to cover fixed operating expenditure as at 30 June ((Cash and Cash Equivalents - Unspent Conditional Grants - Overdraft) + Short Term Investment) / Monthly Fixed Operational Expenditure excluding
Strategic Objective	To provide effective financial, asset and procurement management	To provide effective financial, asset and procurement management	To provide effective financial, asset and procurement management	To provide effective financial, asset and procurement management
Strategic goal	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long tem financial sustainability
National KPA	Municipal Financial Viability and Management	Municipal Financial Viability and Management	Municipal Financial Viability and Management	Municipal Financial Viability and Management
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07	%00'06	95%	4	%0	0	100%
Q	98.00%	20%	4	%0	0	100%
Annual Target	98.00%	95%	12	100%	5	400%
Base Ine	97,84%	95%	12	100%	2	100%
Rīsk	R664	R664				
Source of Evidence	Annual financial statements and calculation sheet	Report generated from the financial system	Collaborator report	PMS evaluation report and individual score sheets	Acknowledgemen t of receipt and or motivations submitted	Quarterly Risk Assist System Reports
Ward	- Fi	All	₽	II <sub>A</sub>	Ą	All
Unit of Measure	% debtors payment ratio achieved	% of the financial years project budget spent and committed	Number of reports submitted	% of personnel for whom formal evaluations were conducted	Number of funding motivations submitted to external sources and funders	% risk updates completed
KPI Name	Achieve a debtors payment percentage of at least 98% by 30 June {(Gross Debtors opening Balance + Billed Revenue - Gross Debtors closing Balance - Bad Debts Written Off//Billed Revenue) x 100;	95% of the budget allocated for the implementation of the SMART CITY water monitoring project spent and committed by 30 June	Submit monthly reports to the MM on the progress made with the implementation of Council resolutions.	Conduct a mid-year review of all personnel in the division who were employed for the full 6 month period under review by 31 January in terms of the MSR	Submit funding/ support motivations to external sources and funders (excluding funding already promulgated)	Complete all risk actions assigned to the Department as per Ignite Risk Assist on a quarterly basis within 10 working days after the end of the quarter
Strategic Objective	To provide effective financial, asset and procurement management	To create a culture of good governance	To ensure good governance	To ensure good governance	To ensure good governance	To ensure good governance
Strategic goal	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To ensure good governance	To create a culture of good governance	To create a culture of good governance	To create a culture of good governance	To create a culture of good governance
National KPA	Municipal Financial Viability and Management	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation
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Risk						
Source of Evidence	Finance and IT Portfolio Committee agenda	Audit report received	Signed performance agreements	Collab report	Collab report	Affendance register and published schedule
Ward	■ F	All	H.	W		<b>T</b>
Unit of Measure	Number of reports submitted to the Finance and IT Portfolio Committee	Unqualified audit opinion	% of managers and direct reports whom performance agreements have been concluded with.	% of items assigned on Collaborator completed by the target date	% of outstanding items updated on Collaborator	% of IDP/Budget public meetings attended in a series
KP! Name	Monitor and report on the functionality of credit and debt collection processes and outputs on a quarterty basis.	pualified the notate after cial rthe la year la	<b>4</b>	e <del>ts</del>	e the % ment of ce and st past s on	of the blic meetings the IDP Budget
Strategic Objective	To ensure good governance	To ensure good governance	To create a culture of good governance	To create a culture of good governance	To create a culture of good governance	To create a culture of good governance
Strategic goal	To ensure good governance	To create a culture of good governance	To ensure good governance	To ensure good governance	To ensure good governance	To ensure good governance
National KPA	To create a culture of good governance	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation	Good Governance and Public Participation
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Annual Target	%06	%06	%06	%06	%06
Base line	New KPI	%06	%06	%06	%06
Risk					
Source of Evidence	Screenshot of Cyber Security Awareness dashboard	Updated SDBIP and Report	Updated SDBIP and Report	Updafed SDBIP and Report	Updated SDBIP and Report
Ward	all A	AII	₩	■ ■	All
Unit of Measure	% of training modules completed	90% of the KPI's of the Sub Directorate have been met as per IGNITE Dashboard	90% of the KPI's of the Sub Directorate have been met as per IGNITE Dashboard	90% of the KPI's of the Sub Directorate have been met as per IGNITE Dashboard	90% of the KPI's of the Sub Directorate have been met as per iGNITE Dashboard
KPI Name	Complete 90% of Cyber security awareness training modules per month	Effective management and supervision of the SDBIP on the KPI's of the Sub Directorate: Revenue	Effective management and supervision of the SDBIP on the KPI's of the Sub Directorate: Expenditure	Effective management and supervision of the SDBIP on the KPI's of the Sub Directorate: Supply Chain Management	Effective management and supervision of the SDBIP on the KPI's of the Sub Directorate: Budget and Treasury Office
Strategic Objective	To create an administration capable of delivering on service excellence.	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability
Strategic goal	To ensure institutional sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability
National KPA	Municipal Transformation and Institutional Development	Municipal Financial Viability and Management	Municipal Financial Vlability and Management	Municipal Financial Viability and Management	Municipal Financial Viability and Management
Ref	<u> </u>	SDBI P Grap	SDBI Grap h	SDBI Grap	SDBI Grap





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Risk			R664	R664	
Source of Evidence	Updated SDBIP and Report	Minutes of the AG Audit Steering Committee / Presentation to evaluation committee	Presentation to Performance evaluation committee	Presentation to Performance evaluation committee	
Ward	All	Ali	All	All	
Unit of Measure	90% of the KPI's of the Sub Directorate have been met as per IGNITE Dashboard	Attend and actively participate in the AG Audit Steering Committee meetings	Strategies, plans and policies and implementation thereof	Debt collection policies, processes and procedures	TOTAL
KPI Name	Effective management and supervision of the SDBIP on the KPI's of the Sub Directorate: Information Technology	Innovations in respect of governance	Innovations in respect of financial viability	Innovations in respect of financial viability	
Strategic Objective	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To create an administration capable of delivering on service excellence.	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	
Strategic goal	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To ensure good governance and institutional sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	To improve the financial viability of the Municipality and ensure its long term financial sustainability	
National KPA	Munioipal Financial Viability and Management	Good Governance and Public Participation	Municipal Financial Vlability and Management	Municipal Financial Viability and Management	
Ref	SDBI P Grap h	Othe rkey performan ce area s	Othe rkey performan ce area	Othe r key perfo man ce ce area s	



#### ANNEXURE B: COMPETENCY FRAMEWORK

COMPETENCY	DEFINITION	WEIGHT
LEADING COMPETE	NCIES	
Strategic	Provide and direct a vision for the institution, and inspire and deploy	1.67
Direction and	others to deliver on the strategic institutional mandate,	
Leadership	o Impact and Influence	
	o Institutional Performance Management	
	<ul> <li>Strategic Planning and Management</li> </ul>	
	<ul> <li>Organisational Awareness</li> </ul>	
People	Effectively manage, inspire and encourage people, respect diversity,	1.67
Management	optimise talent and build and nurture relationships in order to achieve	in the second se
	institutional objectives	745 (MARK)
	<ul> <li>Human Capital Planning and Development</li> </ul>	
	<ul> <li>Diversity Management</li> </ul>	
	o Employee Relations Management	
	o Negotiation and Dispute Management	
Program and	Able to understand program and project management methodology;	1.67
Project	plan, manage, monitor and evaluate specific activities in order to deliver	
Management	on set objectives	
	<ul> <li>Program and Project Planning and Implementation</li> </ul>	
	o Service Delivery Management	
	<ul> <li>Program and Project Monitoring and Evaluation</li> </ul>	
Financial	Able to compile, plan and manage budgets, control cash flow, institute	1.67
Management	financial risk management and administer procurement processes in	4 a a a a a a a a a a a a a a a a a a a
	accordance with recognised financial practices. Further to ensure that	
	all financial transactions are managed in an ethical manner	
	o Budget Planning and Execution	
	o Financial Strategy and Delivery	
	o Financial Reporting and Monitoring	
Change	Able to direct and initiate institutional transformation on all levels in	1.67
Leadership	order to successfully drive and implement new initiatives and deliver	
	professional and quality services to the community	
	o Change Vision and Strategy	
	o Process Design and Improvement	
	o Change Impact Monitoring and Evaluation	
Governance	Able to promote, direct and apply professionalism in managing risk and	1.67
Leadership	compliance requirements and apply a thorough understanding of	And the second
	governance practices and obligations. Further, able to direct the	
	conceptualisation of relevant policies and enhance cooperative	
	governance relationships	
	<ul> <li>Policy Formulation</li> </ul>	
	<ul> <li>Risk and Compliance Management</li> </ul>	
	<ul> <li>Cooperative Governance</li> </ul>	



Moral	Able to identify moral triggers, apply reasoning that promotes honesty	1.67
Competence	and integrity and consistently display behaviour that reflects moral competence	
Planning and Organising	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delivery and build efficient contingency plans to manage risk	1.67
Analysis and Innovation	<ul> <li>Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives</li> </ul>	1.67
Knowledge and Information Management	Able to promote the generation and sharing of knowledge and information through various processes and media, in order to enhance the collective knowledge base of local government	1.67
Communication	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convey, persuade and influence stakeholders to achieve the desired outcome	1.67
Results and Quality Focus	<ul> <li>Able to maintain high quality standards, focus on achieving results and objectives while consistently striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified objectives</li> </ul>	1.67



#### COMPETENCY DESCRIPTIONS

#### 1. LEADING COMPETENCIES CLUSTER

COMPETENCY NAME	Strategic Direction and	l Leadership					
COMPETENCY DEFINITION	deliver on the strategic	de and direct a vision for the institution, and inspire and deploy others to er on the strategic institutional mandate					
BASIC  • Understand institutional and departmental strategic objectives, but lacks the ability to inspire others to achieve set mandate  • Describe how specific tasks link to institutional strategies but has limited influence in directing strategy  • Has a basic understanding of institutional	deliver on the strategic		SUPERIOR  • Structure and position the institution to local government priorities  • Actively use in-depth knowledge and understanding to develop and implement a comprehensive institutional framework  • Hold self- accountable for strategy execution and results  • Provide impact and influence through				
performance management, but lacks the ability to integrate systems into a collective whole • Demonstrate a basic understanding of key decision- makers	performance measures to monitor the progress and effectiveness of the institution  Displays an awareness of institutional structures and political factors  Effectively communicate barriers to execution to relevant parties  Provide guidance to all stakeholders in the achievement of the strategic mandate  Understand the aim and objectives of the institution and relate it to own work	<ul> <li>and effectiveness of the institution</li> <li>Consistently challenge strategic plans to ensure relevance</li> <li>Understand institutional structures and political factors, and the consequences of actions</li> <li>Empower others to follow strategic direction and deal with complex situations</li> <li>Guide the institution through complex and ambiguous concern</li> <li>Use understanding of power relationships and dynamic tensions among key players to frame communications and develop strategies, positions and alliances</li> </ul>	building and maintaining strategic relationships  Create an environment that facilitates loyalty and innovation Display a superior level of self-discipline and integrity in actions  Integrate various systems into a collective whole to optimise institutional performance management  Uses understanding of competing interests to manoeuvre successfully to a win/win outcome				

COMPETENCY NAME	People Management						
COMPETENCY DEFINITION		Effectively manage, inspire and encourage people, respect diversity, optimise talent and build and nurture relationships in order to achieve institutional objectives					
		ACHIEVEM	ΙEΝ	IT LEVELS			
BASIC		COMPETENT		ADVANCED		SUPERIOR	
<ul> <li>Participate in team goal-setting and problem solving</li> <li>Interact and collaborate with people of diverse backgrounds</li> <li>Aware of guidelines for employee development, but requires support in implementing development initiatives</li> </ul>	e R d a a b a b a a b a b a a b a b a a b a	eek opportunities to acrease team ontribution and esponsibility espect and support the iverse nature of others and be aware of the enefits of a diverse pproach asks and empower thers to increase ontribution and execute functions ptimally apply relevant employee egislation fairly and onsistently acilitate team goaletting and problemolving apacity requirements to ulfil the strategic mandate		Identify ineffective team and work processes and recommend remedial interventions Recognise and reward effective and desired behaviour Provide mentoring and guidance to others in order to increase personal effectiveness Identify development and learning needs within the team Build a work environment conducive to sharing, innovation, ethical behaviour and professionalism Inspire a culture of performance excellence by giving positive and constructive feedback to the team Achieve agreement or consensus in adversarial environments Lead and unite diverse teams across divisions to	A CONTRACTOR OF THE CONTRACTOR	Develop and incorporate best practice people management processes, approaches and tools across the institution Foster a culture of discipline, responsibility and accountability Understand the impact of diversity in performance and actively incorporate a diversity strategy in the institution Develop comprehensive integrated strategies and approaches to human capital development and management Actively identify trends and predict capacity requirements to facilitate unified transition and performance management	

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achieve institutional

objectives

COMPETENCY NAME	Program and Project N	<b>l</b> anagement									
COMPETENCY DEFINITION	manage, monitor and $\epsilon$	I confirmation and the second of the second									
	ACHIEVEMENT LEVELS										
BASIC  Initiate projects after approval from higher authorities  Understand procedures of program and project management methodology, implications and stakeholder involvement  Understand the rational of projects in relation to the institution's strategic objectives  Document and communicate factors and risk associated with own work  Use results and approaches of successful project implementation as guide	competent  Establish broad stakeholder involvement and communicate the project status and key milestones  Define the roles and responsibilities of the project team and create clarity around expectations  Find a balance between project deadline and the quality of deliverables  Identify appropriate project resources to facilitate the effective completion of the deliverables  Comply with statutory requirements and apply policies in a consistent manner  Monitor progress and use of resources and make needed adjustments to timelines, steps, and resource allocation	• Manage multiple programs and balance priorities and conflicts according to institutional goals • Apply effective risk management strategies through impact assessment and resource requirements • Modify project scope and budget when required without compromising the quality and objectives of the project • Involve top-level authorities and relevant stakeholders in seeking project buy-in • Identify and apply contemporary project management methodology • Influence and motivate project team to deliver exceptional results • Monitor policy implementation and apply procedures to	• Understand and conceptualise the long-term implications of desired project outcomes • Direct a comprehensive strategic macro and micro analysis and scope projects accordingly to realise institutional objectives • Consider and initiate projects that focus on achievement of the long-term objectives • Influence people in positions of authority to implement outcomes of projects • Lead and direct translation of policy into workable actions plans • Ensures that programs are monitored to track progress and optimal resource utilisation, and that adjustments are made as needed								



manage risks

COMPETENCY NAME	Financial Management		1
COMPETENCY DEFINITION	risk management and a	nd manage budgets, control candminister procurement proce actices. Further to ensure that manner	sses in accordance with
	ACHIEVEM	ENT LEVELS	
BASIC	COMPETENT	ADVANCED	SUPERIOR
Understand basic financial concepts and methods as they relate to institutional processes and activities     Display awareness into the various sources of financial data, reporting mechanisms, financial governance, processes and systems     Understand the importance of financial accountability     Understand the importance of asset control	<ul> <li>Exhibit knowledge of general financial concepts, planning, budgeting, and forecasting and how they interrelate</li> <li>Assess, identify and manage financial risks</li> <li>Assume a cost-saving approach to financial management</li> <li>Prepare financial reports based on specified formats</li> <li>Consider and understand the financial implications of decisions and suggestions</li> <li>Ensure that delegation and instructions as required by National Treasury guidelines are reviewed and updated</li> <li>Identify and implement proper monitoring and evaluation practices to ensure appropriate</li> </ul>	<ul> <li>Take active ownership of planning, budgeting, and forecast processes and provides credible answers to queries within own responsibility</li> <li>Prepare budgets that are aligned to the strategic objectives of the institution</li> <li>Address complex budgeting and financial management concerns</li> <li>Put systems and processes in place to enhance the quality and integrity of financial management practices</li> <li>Advise on policies and procedures regarding asset control</li> <li>Promote National Treasury's regulatory framework for Financial Management</li> </ul>	<ul> <li>Develop planning tools to assist in evaluating and monitoring future expenditure trends</li> <li>Set budget frameworks for the institution</li> <li>Set strategic direction for the institution on expenditure and other financial processes</li> <li>Build and nurture partnerships to improve financial management and achieve financial savings</li> <li>Actively identify and implement new methods to improve asset control</li> <li>Display professionalism in dealing with financial data and processes</li> </ul>
	spending against budget		



#### **COMPETENCY NAME Change Leadership** Able to direct and initiate institutional transformation on all levels in order to successfully COMPETENCY DEFINITION drive and implement new initiatives and deliver professional and quality services to the community **ACHIEVEMENT LEVELS ADVANCED SUPERIOR** COMPETENT BASIC · Actively monitor change · Perform an analysis of · Display an awareness of impact and results and the change impact on change interventions, the social, political and convey progress to and the benefits of relevant stakeholders economic environment transformation · Secure buy-in and · Maintain calm and focus initiatives sponsorship for change · Able to identify basic during change needs for change Able to assist team initiatives members during change · Continuously evaluate · Identify gaps between and keep them focused change strategy and the current and desired design and introduce on the deliverables · Identify potential risk · Volunteer to lead new approaches to enhance the institution's and challenges to change efforts outside of effectiveness own work team transformation, • Build and nurture · Able to gain buy-in and including resistance to approval for change relationships with change factors various stakeholders to Participate in change from relevant initiatives programs and piloting stakeholders establish strategic alliance in facilitating · Identify change change interventions readiness levels and change • Understand the impact of change interventions assist in resolving Take the lead in resistance to change impactful change on the institution within factors programs the broader scope of Benchmark change Local government Design change interventions that are interventions against aligned with the best change practices institution's strategic Understand the impact objectives and goals and psychology of change, and put remedial interventions in place to facilitate effective transformation

- · Sponsor change agents and create a network of change leaders who support the interventions
- Actively adapt current structures and processes to incorporate the change interventions
- Mentor and guide team members on the effects of change, resistance factors and how to integrate change
- · Motivate and inspire others around change



Take calculated risk and seek new ideas from best practice scenarios,

and identify the potential for implementation

COMPETENCY NAME	Governance Leadershi	p	
COMPETENCY DEFINITION  BASIC	compliance requirement practices and obligation relevant policies and en	t and apply professionalism in Ints and apply a thorough unden Ins. Further, able to direct the only Inhance cooperative governance ENT LEVELS  ADVANCED	erstanding of governance conceptualisation of
Display a basic awareness of risk, compliance and governance factors but require guidance and development in implementing such requirements     Understand the structure of cooperative government but requires guidance on fostering workable relationships between stakeholders     Provide input into policy formulation	Display a thorough understanding of governance and risk and compliance factors and implement plans to address these     Demonstrate understanding of the techniques and processes for optimising risk taking decisions within the institution     Actively drive policy formulation within the institution to ensure the achievement of objectives	<ul> <li>Able to link risk initiatives into key institutional objectives and drivers</li> <li>Identify, analyse and measure risk, create valid risk forecasts, and map risk profiles</li> <li>Apply risk control methodology and approaches to prevent and reduce risk that impede on the achievement of institutional objectives</li> <li>Demonstrate a thorough understanding of risk retention plans</li> <li>Identify and implement comprehensive risk management systems and processes</li> <li>Implement and monitor the formulation of policies, identify and analyse constraints and challenges with implementation and provide recommendations for improvement</li> </ul>	Demonstrate a high level of commitment in complying with governance requirements     Implement governance and compliance strategy to ensure achievement of institutional objectives within the legislative framework     Able to advise Local Government on risk management strategies, best practice interventions and compliance management     Able to forge positive relationships on cooperative governance level to enhance the effectiveness of local government     Able to shape, direct and drive the formulation of policies on a macro level



#### 2. CORE COMPETENCIES CLUSTER

COMPETENCY NAME	Moral Competence		
COMPETENCY DEFINITION	Able to identify moral t	riggers, apply reasoning that p	promotes honesty and
	integrity and consisten	tly display behaviour that refle	ects moral competence
	ACHIEVEM	ENT LEVELS	
BASIC	COMPETENT	ADVANCED	SUPERIOR
Realise the impact of acting with integrity, but requires guidance and development in implementing principles Follow the basic rules and regulations of the institution Able to identify basic moral situations, but requires guidance and development in understanding and reasoning with moral intent	Conduct self in alignment with the values of Local Government and the institution Able to openly admit own mistakes and weaknesses and seek assistance from others when unable to deliver Actively report fraudulent activity and corruption within local government Understand and honour the confidential nature of matters without seeking personal gain Able to deal with situations of conflict of interest promptly and in the best interest of local government	<ul> <li>Identify, develop, and apply measures of self-correction</li> <li>Able to gain trust and respect through aligning actions with commitments</li> <li>Make proposals and recommendations that are transparent and gain the approval of relevant stakeholders</li> <li>Present values, beliefs and ideas that are congruent with the institution's rules and regulations</li> <li>Takes an active stance against corruption and dishonesty when noted</li> <li>Actively promote the value of the institution to internal and external stakeholders</li> <li>Able to work in unity with a team and not seek personal gain</li> <li>Apply universal moral principles consistently to achieve moral decisions</li> </ul>	<ul> <li>Create an environment conducive of moral practices</li> <li>Actively develop and implement measures to combat fraud and corruption</li> <li>Set integrity standards and shared accountability measures across the institution to support the objectives of local government</li> <li>Take responsibility for own actions and decisions, even if the consequences are unfavourable</li> </ul>





COMPETENCY NAME	Planning and Organisi	ng	
COMPETENCY DEFINITION	ensure the quality of so manage risk	and organise information and ervice delivery and build efficions  ENT LEVELS	
BASIC	COMPETENT	ADVANCED	SUPERIOR
<ul> <li>Able to follow basic plans and organise tasks around set objectives</li> <li>Understand the process of planning and organising but requires guidance and development in providing detailed and comprehensive plans</li> <li>Able to follow existing plans and ensure that objectives are met</li> <li>Focus on short-term objectives in developing plans and actions</li> <li>Arrange information and resources required for a task, but require further structure and organisation</li> </ul>	<ul> <li>Actively and appropriately organise information and resources required for a task</li> <li>Recognise the urgency and importance of tasks</li> <li>Balance short and long-term plans and goals and incorporate into the team's performance objectives</li> <li>Schedule tasks to ensure they are performed within budget and with efficient use of time and resources</li> <li>Measures progress and monitor performance results</li> </ul>	<ul> <li>Able to define institutional objectives, develop comprehensive plans, integrate and coordinate activities, and assign appropriate resources for successful implementation</li> <li>Identify in advance required stages and actions to complete tasks and projects</li> <li>Schedule realistic timelines, objectives and milestones for tasks and projects</li> <li>Produce clear, detailed and comprehensive plans to achieve institutional objectives</li> <li>Identify possible risk factors and design and implement appropriate contingency plans</li> <li>Adapt plans in light of changing circumstances</li> <li>Prioritise tasks and projects according to their relevant urgency and importance</li> </ul>	<ul> <li>Focus on broad strategies and initiatives when developing plans and actions</li> <li>Able to project and forecast short, medium and long term requirements of the institution and local government</li> <li>Translate policy into relevant projects to facilitate the achievement of institutional objectives</li> </ul>



operation problem solving of analysis, but lack detail and thoroughness  Able to balance independent analysis with requesting assistance from others  Recommend new ways to perform tasks within own function  Propose simple remedial interventions that marginally challenges the status quo  Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative solutions to the fide as and techniques  techniques and approaches and provide innovative approaches and techniques  analytical and innovative approaches and techniques  benefits of new opportunities and innovative approaches and techniques  and techniques  benefits of new opportunities and innovative approaches and techniques  conducive to analytical and innovative and techniques  benefits of new opportunities and innovative and problem solving approaches and techniques  conducive to analytical and innovative and techniques  benefits of new opportunities and innovative approaches and techniques  conducive to analytical and innovative and techniques  conducive to analytical and innovative and techniques  conducive to analytical and innovative and techniques  chart and techniques  chart approaches and techniques  chart techniques  chart techniques  chart techniques  chart techniques  chart approaches  and techniques  chart approaches  cheniques  chart elevanity approaches  and techniques  chart elevanity approache	COMPETENCY NAME	Analysis and Innovatio	n	
BASIC  Understand the basic operation problem solving of analysis, but lack detail and throughness  Able to balance independent analysis with requesting assistance from others  Recommend new ways to perform tasks within own function  Propose simple remedial interventions that marginally challenges the status quo  Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative and processes in order to achleve key strategic objectives.  ACHIEVEMENT LEVELS  ADVANCED  Coaches team members on analytical and innovative approaches and innovative approaches and innovative approaches and techniques  Coaches team members on analytical and innovative approaches and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and innovative on analytical and innovative subtinist and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  Coaches team members on analytical and innovative approaches and trechniques  C	COMPETENCY DEFINITION			
BASIC  ODMPETENT  ODMORSTATE Logical techniques and approaches and provide rationale for recommendations  Able to balance independent analysis with requesting assistance from others  Recommend new ways to perform tasks within own function  Propose simple remedial interventions that marginally challenges the status quo  Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative approaches and techniques  Demonstrate Logical techniques and approaches and provide rationale for recommendations  Demonstrate logical techniques on analytical and innovative approaches and techniques  Engage with appropriate individuals in analysing and resolving complex problems  Demonstrate logical techniques on analytical and innovative approaches and techniques  Engage with appropriate individuals in analysing and resolving complex problems  Able to break down complex problems  Able to break down complex problems into manageable parts and identify solutions  Consult internal and external stakeholders on opportunities to enhance such innovative approaches and techniques  Engage with appropriate individuals in analysing and resolving complex problems  Conducive to analytical and innovative solving approaches and techniques  Engage with appropriate individuals in analysing and resolving complex problems  Conducive to analytical and innovative solving approaches and techniques  Engage with appropriate individuals in analysing and resolving complex problems  Conducive to analytical and innovative approaches and techniques  Engage with appropriate individuals in analysing and resolving complex problems  Cheatity solutions on various areas in the Institution  Formulate and implement new ideas throughout the institution  Formulate and implement new ideas throughout the institution  Formulate and implement new ideas throughout the institution  Able to gain approach  Engage with appropriate individuals in analysing and resolving complex problems  Able to gain approaches and individuals in analysing and				
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<ul> <li>Understand the basic operation problem solving of analysis, but lack detail and throughness</li> <li>Able to balance independent analysis with requesting assistance from others</li> <li>Recommend new ways to perform tasks within own function</li> <li>Propose simple remedial interventions that marginally challenges the status quo</li> <li>Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative approaches and provide rationale for recommendations</li> <li>Demonstrate Logical techniques on analytical and innovative approaches and techniques</li> <li>Engage with appropriate individuals in analysing and resolving complex problems</li> <li>Engage with appropriate individuals in analysing and resolving complex problems</li> <li>Able to break down complex problems into manageable parts and identify solutions</li> <li>Consult internal and external stakeholders on opportunities to enhance such innovative approaches and techniques</li> <li>Engage with appropriate individuals in analysing and resolving complex problems</li> <li>Identify solutions on various areas in the institution</li> <li>Formulate and implement new ideas throughout the institution</li> <li>Formulate and implement new ideas throughout the institution</li> <li>Able to gain approval and buy- in for proposed interventions from relevant stakeholders</li> <li>Identify trends and best practices in process and service delivery, and process optimisation</li> </ul>				1
operation problem solving of analysis, but lack detail and thoroughness  Able to balance independent analysis with requesting assistance from others  Recommend new ways to perform tasks within own function  Propose simple remedial interventions that marginally challenges the status quo  Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative solutions to the fide as and techniques  techniques and approaches and provide innovative approaches and techniques  analytical and innovative approaches and techniques  benefits of new opportunities and innovative approaches and techniques  and techniques  benefits of new opportunities and innovative approaches and techniques  conducive to analytical and innovative and techniques  benefits of new opportunities and innovative and problem solving approaches and techniques  conducive to analytical and innovative and techniques  benefits of new opportunities and innovative approaches and techniques  conducive to analytical and innovative and techniques  conducive to analytical and innovative and techniques  conducive to analytical and innovative and techniques  chart and techniques  chart approaches and techniques  chart techniques  chart techniques  chart techniques  chart techniques  chart approaches  and techniques  chart approaches  cheniques  chart elevanity approaches  and techniques  chart elevanity approache				
Continuously identify opportunities to enhance internal processes      Continuously identify application sharing best practice solutions and engage research to identify national and international local	Understand the basic operation problem solving of analysis, but lack detail and thoroughness     Able to balance independent analysis with requesting assistance from others     Recommend new ways to perform tasks within own function     Propose simple remedial interventions that marginally challenges the status quo     Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative	<ul> <li>Demonstrate Logical techniques and approaches and provide rationale for recommendations</li> <li>Demonstrate objectivity, insight, and thoroughness when analysing problems</li> <li>Able to break down complex problems into manageable parts and identify solutions</li> <li>Consult internal and external stakeholders on opportunities to improve processes and service delivery</li> <li>Clearly communicate the benefits of new opportunities and innovative solutions to stakeholders</li> <li>Continuously identify opportunities to enhance internal processes</li> <li>Identify and analyse opportunities conducive</li> </ul>	<ul> <li>Coaches team members on analytical and innovative approaches and techniques</li> <li>Engage with appropriate individuals in analysing and resolving complex problems</li> <li>Identify solutions on various areas in the institution</li> <li>Formulate and implement new ideas throughout the institution</li> <li>Able to gain approval and buy- in for proposed interventions from relevant stakeholders</li> <li>Identify trends and best practices in process and service delivery and propose institutional application</li> <li>Continuously engage in research to identify</li> </ul>	<ul> <li>Demonstrate complex analytical and problem solving approaches and techniques</li> <li>Create an environment conducive to analytical and fact-based problemsolving</li> <li>Analyse, recommend solutions and monitor trends in key challenges to prevent and manage occurrence</li> <li>Create an environment that fosters innovative thinking and follows a learning organisation approach</li> <li>Be a thought leader on innovative customer service delivery, and process optimisation</li> <li>Play an active role in sharing best practice solutions and engage in national and international local government seminars</li> </ul>



remedial intervention

COMPETENCY NAME	Knowledge and Inform	nation Management	
COMPETENCY DEFINITION	Able to promote the g	eneration and sharing of know	ledge and information
	through various proce	sses and media, in order to enl	nance the collective
	knowledge base of loc	al government	
	ACHIEVEN	MENT LEVELS	
BASIC	COMPETENT	ADVANCED	SUPERIOR
Collect, categorise and	Use appropriate	Effectively predict future	Create and support a
track relevant	information systems and	information and	vision and culture where
information required for	technology to manage	knowledge management	team members are
specific tasks and	institutional knowledge	requirements and	empowered to seek,
projects	and information sharing	systems	gain and share
Analyse and interpret	<ul> <li>Evaluate data from</li> </ul>	Develop standards and	knowledge and
information to draw	various sources and use	processes to meet	information
conclusions	information effectively	future knowledge	<ul> <li>Establish partnerships</li> </ul>
Seek new sources of	to influence decisions	management needs	across local government
information to increase	and provide solutions	Share and promote best-	to facilitate knowledge
the knowledge base	<ul> <li>Actively create</li> </ul>	practice knowledge	management
<ul> <li>Regularly share</li> </ul>	mechanisms and	management across	Demonstrate a mature
information and	structures for sharing of	various institutions	approach to knowledge
knowledge with internal	information	Establish accurate	and information sharing
stakeholders and team	<ul> <li>Use external and</li> </ul>	measures and	with an abundance and
members	internal resources to	monitoring systems for	assistance approach
A Continue of the Continue of	research and provide	knowledge and	Recognise and exploit
4 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	relevant and cutting-	information	knowledge points in
	edge knowledge to	management	interactions with
	enhance institutional	Create a culture	internal and external
	effectiveness and	conducive of learning	stakeholders
	efficiency	and knowledge sharing	
		Hold regular knowledge	
		and information sharing	
		sessions to elicit new ideas and share best	
1			
30		practice approaches	



COMPETENCY NAME	Communication		
COMPETENCY DEFINITION	manner appropriate fo	ion, knowledge and ideas in a c or the audience in order to effe ders to achieve the desired ou	ctively convey, persuade
		ENT LEVELS	
BASIC	COMPETENT	ADVANCED	SUPERIOR
Demonstrate an understanding for communication levers and tools appropriate for the audience, but requires guidance in utilising such tools     Express ideas in a clear and focused manner, but does not always take the needs of the audience into consideration     Disseminate and convey information and knowledge adequately	Express ideas to individuals and groups in formal and informal settings in an manner that is interesting and motivating Able to understand, tolerate and appreciate diverse perspectives, attitudes and beliefs Adapt communication content and style to suit the audience and facilitate optimal information transfer Deliver content in a manner that gains support, commitment and agreement from relevant stakeholders Compile clear, focused, concise and well-structured written documents	Effectively communicate high-risk and sensitive matters to relevant stakeholders     Develop a well-defined communication strategy     Balance political perspectives with institutional needs when communicating viewpoints on complex issues     Able to effectively direct negotiations around complex matters and arrive at a win-win situation that promotes Batho Pele principles     Market and promote the institution to external stakeholders and seek to enhance a positive image of the institution     Able to communicate with the media with high levels of moral competence and discipline	<ul> <li>Regarded as a specialist in negotiations and representing the institution</li> <li>Able to inspire and motivate others through positive communication that is impactful and relevant</li> <li>Creates an environment conducive to transparent and productive communication and critical and appreciative conversations</li> <li>Able to coordinate negotiations at different levels within local government and externally</li> </ul>



#### COMPETENCY NAME **Results and Quality Focus** Able to maintain high quality standards, focus on achieving results and objectives **COMPETENCY DEFINITION** while consistently striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified objectives **ACHIEVEMENT LEVELS SUPERIOR** ADVANCED BASIC COMPETENT Coach and guide others · Consistently verify own · Understand quality of · Focus on high-priority to exceed quality actions and does not standards and outcomes work but requires standards and results become distracted by to ensure quality output guidance in attending to · Develop challenging, · Focus on the end result important matters lower-priority activities client-focused goals and and avoids being · Display firm · Show a basic distracted sets high standards for commitment and pride commitment to in achieving the correct · Demonstrate a personal performance achieving the correct determined and Commit to exceed the results results • Set quality standards committed approach to results and quality Produce the minimum and design processes standards, monitor own achieving results and level of results required quality standards performance and and tasks around in the role · Follow task and projects implement remedial • Produce outcomes that achieving set standards interventions when through to completion · Produce output of high is of a good standard required Set challenging goals quality · Focus on the quantity of and objectives to self Work with team to set Able to balance the output but requires and team and display ambitious and quantity and quality of development in challenging team goals, commitment to results in order to incorporating the quality communicating long-and achieving expectations achieve objectives of work Maintain a focus on short-term expectations · Monitors progress, Produce quality work in Take appropriate risks to quality outputs when quality of work, and use general circumstances, accomplish goals placed under pressure of resources; provide but fails to meet Overcome setbacks and Establishing institutional status updates, and expectation when under make adjustments as systems for managing adjust action plans to pressure realise goals needed and assigning work, defining responsibilities, Focus people on critical activities that yield a tracking, monitoring and measuring success, high impact evaluating and valuing



the work of the institution

2022/23

Performance Agreement

ANNEXURE C: PERSONAL DEVELOPMENT PLAN (PDP)

This Personal Development Plan (PDP) is drafted in terms of Section 9 of the Performance Agreement entered into between the Parties.

DEVELOPMENT NEED	п оитсоме	PROPOSED TRAINING DEVELOPMENT ACTIVITY	PROPOSED / OF DELIVERY	MODE	PROPOSED MODE TIME FRAME OF DELIVERY	WORK OPPORTUNITY SUPPORT PERSON CREATED TO PRACTICE DEVELOPMENT NEED	SUPPORT PERSON
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Employee:		and the second s					
Date:	33/07/2020					·	

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Date:

Employer:\_